2004 UPDATED COMPARISONS Sheet1

## Old Point Comfort Marina

Pricing Survey, March 2007 SLIP FEE ON PREMISES ☑ NEARBY ć Rates on per/foot basis ndoor maintenance area & wet slip Transient - \$1/ft/night Annual - \$4/ft/mo After 7 days, 10% discount Monthly - \$5.00/mo After 14 days, 20% discount I-3 months, \$6/ft/mo OPCM - Old Rates 12' Both 0 0 0 0 0 0 After 3 months, must sign a lease Indoor maintenance area & wet slip Transient - \$1/ft/night After 7 days, 10% discount Annual - \$5/ft/mo After 14 days, 20% discount Monthly - \$6/mo 1-3 months, \$7/ft/mo OPCM - New Rates Both After 3 months, must sign a lease 12' \$3.25/ft/mo (main pier) NAVAL AMPHIB BASE 17-30' boats-\$3/ft/mo 8' 0  $\square$ ⊚ • ⊚ ☑ (COVE MARINA) Both ⊚ ⊚ ⊚ ⊚ ⊚ Transient- .75 per foot/per night Vessels up to 27' = \$75/ month NAVAL STATION NORFOLK Vessels 28' to 33' = \$100/month Vessels 34' to 40' = \$130/month Transient-\$0.75/ft/night (NAVAL SAILING CENTER) 8' Both ⊚ ☑  $\square$ ⊚ ☑ ☑ ⊚ ☑ ☑ 0 \$35 Registration Fee Annual - \$42.60/ft/yr for 24-26' boats Transient/1-14 days/\$1.00/ft/night \$49.20/ft/yr for 30-36' boats FORT BELVOIR Both ☑ ⊚ ☑ ☑ ⊚ ⊚ ⊚ ⊚ ⊚ ⊚ ⊚ 1-6 Months - \$4.60/ft/mo After 14 days-\$5/ft/night Fransient (overnight)-\$1.50/ft/night + \$3-\$5 electric Fransient (holiday)-\$1.75 per ft/night 1-3 months: \$7.50 per ft/per month \$3-\$5 electric SALT PONDS 4-11 months: \$7.00 per ft/per month (Minimum 30') 9-12' ⊚ ⊚ ⊚ ⊚ ⊚ ⊚ 0 ☑ ☑ ☑ • M 12 months: \$5.75 or \$6.00 per ft Plan A: Pre-Paid Annual Lease, Single reedom Boat Club Franchise Floating Payment: \$4.05 x 12 (months) X Length of vessel. Minimum rental = \$1458/Yr Plan A1: (Outer slip): \$4.40 x 12. Minimum = \$1584/Yr Plan B: \$4.50 x 12. Paid monthly. Minimum monthly fee = \$135.00 Annual Minimum \$135.00 per mo Plan B1: Annual Lease (paid monthlyouter slip). \$5.00 X length of vessel. Monthly Minimum \$198 per mo Minimum = \$150 per month Transient /\$1.25 per ft/per night Plan C: Prepaid 6 month lease: \$5.00 x 6 \$3.50 w/ 30amp hook up months x length of vessel. Minimum = \$4.50 w/ 50 or 30/30amp hook up Monthly/ \$6.60 per ft Plan D: Month to Month: \$6.60 x length 4 nights/get one free SOUTHALL LANDING Fixed ☑ ⊚ ☑ ☑ ⊚ 0 Ø Ø ☑ of vessel. Minimum = \$198/mo 7 nights/get two free Metered electric - Based on slip length Annual: \$6.50 per foot 30 Amp \$3, 50 Amp \$6 BLUEWATER Semi-Annual: \$8.00/per foot (Minimum 40') Floating • 0 • • ⊚ Monthly: \$10.00/per foot Transient-\$1.75/ft/night \$1.25/ft/per night Plus \$3.00 electric 30amp HAMPTON PUBLIC PIERS 12' ☑ • • • • ☑ ☑ ☑ ☑ \$6.00 electric 50amp Fixed Fransients only Annual - \$7.50/ft/mo Transients - \$1.75/ft/night 1-3 Month - \$12.50/ft/mo After 7 days, 10% discount 4-6 Month - 9.50/ft/mo After 14 days, 20% discount ⊙ ☑ TIDEWATER YACHT MARINA • ⊚ ⊚ • • ⊚ ₫ 7-11 Month - \$8.50/ft/mo I-3 months / \$12.50/ft/night